+ PORTFOLIO CONSOLIDATION + DECOMMISSION

111 FACILITIES. 45 RETAINED SITES. ONE PROGRAM.

A three-year consolidation program that shortened site closeout cycles and reduced portfolio square footage.

111	9 TO 3	50%
SURPLUS FACILITIES	MONTHS PER CLOSEOUT CYCLE	LESS PORTFOLIO SQUARE FOOTAGE



OVERVIEW

CHALLENGE

Rapid acquisitions created 111 surplus facilities, many carrying avoidable holdover cost and requiring coordinated decommission, relocation, restoration, and turnover.

ASI APPROACH

Build one portfolio view, create site-specific move plans, coordinate field teams, centralize scheduling and documentation, and manage each facility through landlord handoff.

RESULTS

- 111 facilities handled in under three years
- Consolidated into 45 retained sites
- Typical cycle reduced from nine to three months

ARROW ELECTRONICS

Arrow needed one partner to convert a complex acquisition footprint into a controlled portfolio program. ASI connected planning, field execution, and closeout across every site.

PROJECT INFO

CLIENT
Arrow Electronics

PROJECT TYPE
National portfolio consolidation

PROGRAM SCALE
111 surplus facilities

RETAINED FOOTPRINT
45 operating facilities

TIMELINE
Completed in under three years

KEY RESULT
50 percent less square footage

+ THE ASI APPROACH

FROM SITE BACKLOG TO CONTROL.
ONE PORTFOLIO RHYTHM.

ASI standardized the operating cadence while preserving the site-level planning needed for individual employees, assets, buildings, and landlords.

01

ASSESS

Review each surplus facility, lease condition, asset inventory, employee impact, technology need, and handoff requirement.

02

PLAN

Build detailed move plans, sequencing, responsibilities, field resources, schedules, and decision points.

03

DECOMMISSION

Coordinate asset removal, technology relocation, workplace closeout, and property restoration.

04

CONSOLIDATE

Move people and retained assets into 45 operating facilities while keeping business activity on track.

05

TURN OVER

Resolve open items, organize records, and complete landlord handoff with clear accountability.

PROJECT INFO

FACILITIES
111 surplus sites

RETAINED SITES
45 facilities

PROGRAM LENGTH
Under three years

OLD CYCLE
Up to nine months

NEW CYCLE
About three months

PORTFOLIO RESULT
50 percent less space

CYCLE TIME
67% SHORTER

A SINGLE PORTFOLIO CONTROL LAYER

Centralized scheduling, ticketing, file management, weekly calls, and timeline oversight gave Arrow one view of a program delivered through many local workstreams.

A trial project established the working model. ASI then scaled the same accountability across 111 facilities without losing the hands-on service expected at each site.

+ THE OUTCOME

NINE MONTHS TO THREE.
111 SITES UNDER CONTROL.

A repeatable closeout process accelerated each facility while supporting a much leaner retained footprint.

111

FACILITIES COORDINATED

Every surplus site was carried through the portfolio program.

9 TO 3

MONTHS PER CYCLE

The typical decommission timeline was reduced by about two-thirds.

50%

LESS SQUARE FOOTAGE

The surplus portfolio was consolidated into 45 retained sites.

WHAT THE PROJECT DELIVERED

ONE COHESIVE PROVIDER

ASI acted as the single coordination layer for planning, field resources, employees, assets, buildings, and turnover.

FASTER DECISIONS

Central records and weekly operating calls kept responsibilities visible and surfaced issues early.

ASSET VALUE RETAINED

The cabinet program refurbished approximately 50 to 100 units per office at about 75 percent less than new.

BUSINESS CONTINUITY

Moves and decommissions progressed without diverting Arrow teams from their core responsibilities.

ONE ACCOUNTABLE PARTNER. NATIONWIDE.
FROM PLAN TO CLOSEOUT.

PROJECT NOTE

The portfolio program carried 111 surplus facilities into 45 retained sites in less than three years. The typical decommission cycle fell from as long as nine months to about three months.

READY TO MOVE YOUR PROJECT FROM PLAN TO FIELD?

ASICOINC.COM | INFO@ASICOINC.COM

+ PORTFOLIO EXECUTION

WORKPLACE. ASSETS. TURNOVER.
ONE COORDINATED VIEW.

ASI connected occupied workplaces, reusable assets, and retained facilities through one coordinated consolidation program.



OPERATING WORKPLACE

The occupied workplace established the continuity requirements carried through the consolidation program.



CABINET RECOVERY | IN PROGRESS

Existing filing cabinets are shown staged for refinishing, with recovery work in progress.

RETAINED-SITE ENVIRONMENT

The program connected portfolio strategy with practical workplace delivery at the site level.



+ CLIENT PERSPECTIVE

NATIONAL SCALE.
PERSONAL ACCOUNTABILITY.

The program worked because Arrow saw one coordinated provider, even as field activity moved across a large national footprint.



MILPITAS | CLEARED FLOOR

> With ASI, it really felt as though we were working with a single cohesive service provider, not just a patchwork of different third party vendors.
>
> Girard Berry, Facilities Manager, Arrow Electronics

WHY IT WORKED

PORTFOLIO VISIBILITY

Central controls made the status and next action for each facility easier to see.

LOCAL EXECUTION

Detailed site plans kept the national process responsive to each building and handoff.

SUSTAINED CADENCE

Weekly coordination and consistent documentation supported a three-year program.

ONE ACCOUNTABLE PARTNER FROM PLANNING THROUGH FINAL CLOSEOUT.

ASI manages multi-site consolidation, decommissioning, workplace relocation, restoration, and closeout through one accountable national program.

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